

VIRGINIA BAPTIST HOMES, INC. DBA LIFESPIRE OF VIRGINIA

REPORT FOR THE MUNICIPAL SECURITIES RULEMAKING BOARD, VIA ELECTRONIC MUNICIPAL MARKET ACCESS



# Quarterly Continuing Disclosure Information As of September 30, 2025

# **Table of Contents**

	<u>Pages</u>
Disclosure Cover Memo	3
Consolidated Statement of Operations and Changes in Net Assets	4
Consolidating Balance Sheet	5
Consolidated Statement of Cash Flows	6
Occupancy Summary	7
Supplemental Occupancy and Contract-related Disclosure Information	8
Debt Service Coverage Ratio	12
Days Cash on Hand	13
Entry Fee Analysis	14
Obligated Group Narrative	17



#### Virginia Baptist Homes, Inc., dba LifeSpire of Virginia

TO: Municipal Securities Rulemaking Board, via

Electronic Municipal Market Access Digital Assurance Certification, LLC

US Bank, Master Trustee Truist Bank, Trustee

Bondholders and Other Interested Parties

FROM: Jonathan Cook, Chief Executive Officer

DATE: November 15, 2025

SUBJECT: Quarterly Disclosure for LifeSpire of Virginia and its Obligated Group:

Economic Development Authority of the City of Newport News, Virginia

Residential Care Facilities Revenue Refunding Bonds

(LifeSpire of Virginia), Series 2016

Economic Development Authority of Henrico County, Virginia Residential Care Facilities Revenue and Refunding Bonds

(LifeSpire of Virginia), Series 2017C

Virginia Small Business Financing Authority

Residential Care Facilities Revenue and Refunding Bonds

(LifeSpire of Virginia), Series 2021

Virginia Small Business Financing Authority

Residential Care Facilities Revenue and Refunding Bonds

(LifeSpire of Virginia), Series 2024

Virginia Baptist Homes, Inc. dba LifeSpire of Virginia, Lakewood Manor Baptist Retirement Community, Inc. dba Lakewood, Culpeper Baptist Retirement Community, Inc. dba The Culpeper, Newport News Baptist Retirement Community, Inc. dba The Chesapeake, The Glebe, Inc. dba The Glebe, and Lynchburg Baptist Retirement Community, LLC dba The Summit collectively comprise the Obligated Group ("Obligated Group") that is obligated to make payments on the above-described Bonds ("Bonds"). Each is a Virginia non-stock corporation or limited liability company. Pursuant to its continuing disclosure obligations under the agreements executed in connection with the issuance of the Bonds, the Obligated Group submits the attached quarterly filing for the period ended September 30, 2025.

If there are questions, please feel free to contact:

Jonathan Cook, Chief Executive Officer

Phone: (804) 521-9214 Email: jcook@lifespireliving.org



# LIFESPIRE OF VIRGINIA AND SUBSIDIARIES STATEMENT OF OPERATIONS Obligated Group

Page		Month E	nded			
OPERATING REVENUES, GAINS, AND OTHER SUPPORT   Resident Services   39,481,123   38,902,916   578,208   37,412,961   2,068,763   4,068,76		•	•		2024	
Resident Services   39,481,123   38,902,916   578,208   37,142,361   2,088,763   16atthcare Services   39,143,273   37,586,256   1,557,157   35,884,459   32,588,145   2,005,520   32,588,145   32,588		Actual	Budget	(Decrease)	Prior Year	(Decrease)
Resident Services	OPERATING REVENUES GAINS AND OTHER SUPPORT					
Healthcare Services   39,143,273   37,586,236   1,587,037   35,884,459   32,88,814	, ,	39 481 123	38 902 916	578 208	37 412 361	2 068 763
Earned Entrance Fees			, ,			, ,
Admin Fee Revenue						
Mome Care Revenue				,	-	
Contributions/Donations	Home Care Revenue			120,075	823,013	
New State   Class   3,659,386	CCAH Revenue	692,423	700,200	(7,777)	547,854	144,569
Cher Operating Revenues   2,354,083   1,960,231   403,851   915,618   1,438,465   3,505,000   3,600,000   3,000,	Contributions/Donations	-	4,875	(4,875)	6,105	(6,105)
Subsidy from VBH Foundation   905,356   1,317,955   (412,599)   1,183,560   (288,204)	Investment Income (Loss)	3,659,386	1,482,579	2,176,807	3,127,660	531,727
Depart		2,354,083	1,950,231	403,851	915,618	1,438,465
### OPERATING EXPENSES    Ceneral & Administrative	Subsidy from VBH Foundation					
Ceneral & Administrative	Total Operating Revenues, Gains, and Other Support	104,901,782	99,643,745	5,258,036	95,152,176	9,749,606
Ceneral & Administrative	ODED ATING EYDENSES					
Resident Services   3,428,842   3,481,295   12,76,847   26,315,873   160,089     Healthcare Services   27,98,3455   26,706,584   1,276,847   26,315,873   1,607,562     Dining Services   14,872,104   15,082,661   (210,557)   14,032,452   839,651     Environmential Services   3,898,026   4,201,806   (303,760)   3,820,791   77,236     Plant Operations   9,510,681   9,755,329   (245,648   8,925,265   568,416     Home Care Services   872,845   574,104   298,742   635,758   237,088     Depreciation/Amortization   15,086,156   15,504,610   (418,454   14,183,522   902,564     Interest Expense   6,328,231   7,474,612   (1,146,380)   7,817,937   (1,489,705)     Other   178,897   216,751   (37,854   141,362   37,536     Total Operating Expenses   99,218,424   100,874,445   (1,656,021)   95,367,026   3,851,398    OPERATING INCOME (LOSS)   5,683,358   (1,230,699)   6,914,057   (214,850)   5,898,208    NONOPERATING INCOME (LOSS)   5,883,343,11   1,545,000   6,789,311   5,306,602   3,025,710    Reclassification of Net Assets   (1,479,505)   (1,10,652)   (1,368,853)    Temporarily Restricted Giffs-Net   5		17 059 206	17 875 690	(816 483)	16 225 2 <i>41</i>	833 062
Healthcare Services		, ,		, ,		,
Dining Services		, ,	, ,	, ,	-,,	,
Part			, ,	, ,	, ,	
Plant Operations	· ·			, ,	, ,	,
Depreciation/Amortization				, ,		
Depreciation/Amortization   15,086,156   15,504,610   (418,454)   14,183,592   902,564   Interest Expense   6,328,231   7,474,612   (1,146,380)   7,817,937   (1,489,705)   7,016   7,017   7,755,082   7,016   7,016   7,016   7,017   7,01	·		, ,	, , ,		
Commonweal   Com						
Other Total Operating Expenses         178,897         216,751         (37,854)         141,362         37,536           Total Operating Expenses         99,218,424         100,874,445         (1,656,021)         95,367,026         3,851,398           OPERATING INCOME (LOSS)         5,683,358         (1,230,699)         6,914,057         (214,850)         5,898,208           NONOPERATING INCOME (LOSS)         8,334,311         1,545,000         6,789,311         5,308,602         3,025,710           Reclassification of Net Assets         (1,479,505)         -         (1,479,505)         (110,652)         (1,368,853)           Temporarily Restricted Gifts-Net         -         -         -         (1,479,505)         (110,652)         (1,368,853)           Total Nonoperating Income (Loss)         6,854,806         1,545,000         5,309,806         5,197,950         1,656,857           EXCESS (DEFICIT) OF REVENUES, GAINS AND OTHER SUPPORT OVER (UNDER) EXPENSES         12,538,164         314,301         12,223,864         4,983,100         7,555,064           Temporarily restricted net assets         -         -         -         -         413,254         (413,254)         (413,254)         (416,301)         (2,165,109)         (416,301)         (2,165,109)         (416,301)         (2,165,109) <td>· ·</td> <td>, ,</td> <td></td> <td>, ,</td> <td></td> <td></td>	· ·	, ,		, ,		
Total Operating Expenses   99,218,424   100,874,445   (1,656,021)   95,367,026   3,851,398	·			, , ,		, , ,
NONOPERATING INCOME (LOSS)   Unrealized Gain (Loss) on Investments   8,334,311   1,545,000   6,789,311   5,308,602   3,025,710   Reclassification of Net Assets   (1,479,505)   - (1,479,505)   (110,652)   (1,368,853)   Temporarily Restricted Gifts-Net     Total Nonoperating Income (Loss)   6,854,806   1,545,000   5,309,806   5,197,950   1,656,857    EXCESS (DEFICIT) OF REVENUES, GAINS AND OTHER SUPPORT OVER (UNDER) EXPENSES   12,538,164   314,301   12,223,864   4,983,100   7,555,064    Temporarily restricted net assets   Gifts, grants and bequests   413,254   (413,254)   (416,301)   (2,165,109)   (2,581,410)   - (2,581,410)   (416,301)   (2,165,109)   (4,568,466)   (4,568,						
Unrealized Gain (Loss) on Investments Reclassification of Net Assets (1,479,505) - (1,479,505) (110,652) (1,368,853) Temporarily Restricted Gifts-Net Total Nonoperating Income (Loss) 6,854,806 1,545,000 5,309,806 5,197,950 1,656,857   EXCESS (DEFICIT) OF REVENUES, GAINS AND OTHER SUPPORT OVER (UNDER) EXPENSES 12,538,164 314,301 12,223,864 4,983,100 7,555,064  Temporarily restricted net assets Gifts, grants and bequests 413,254 (413,254) Reclassification of net assets (2,581,410) - (2,581,410) (416,301) (2,165,109) Net assets released from restrictions (656,846) 656,846 (1,921,517)  Permanently restricted net assets Change in present value of perpetual trust funds Reclassification of net assets (1,817,756) - (1,817,756) 283,852 (2,101,609) Increase in permanently restricted net assets (1,817,756) 1,500 (1,819,256) 283,852 (2,101,609) Increase (Decrease) in net assets 8,138,998 315,801 7,823,198 4,607,059 3,531,940  Net assets at beginning of year (53,506,703) (53,506,703) - (51,608,039) (1,898,664)	OPERATING INCOME (LOSS)	5,683,358	(1,230,699)	6,914,057	(214,850)	5,898,208
Reclassification of Net Assets	NONOPERATING INCOME (LOSS)					
Temporarily Restricted Gifts-Net Total Nonoperating Income (Loss)  6,854,806 1,545,000 5,309,806 5,197,950 1,656,857   EXCESS (DEFICIT) OF REVENUES, GAINS AND OTHER SUPPORT OVER (UNDER) EXPENSES 12,538,164 314,301 12,223,864 4,983,100 7,555,064  Temporarily restricted net assets Gifts, grants and bequests 6,154,100 1,154,100	` ,		1,545,000	, ,	, ,	, ,
Total Nonoperating Income (Loss)   6,854,806   1,545,000   5,309,806   5,197,950   1,656,857		(1,479,505)	-	(1,479,505)	(110,652)	(1,368,853)
EXCESS (DEFICIT) OF REVENUES, GAINS AND OTHER SUPPORT OVER (UNDER) EXPENSES  12,538,164  314,301  12,223,864  4,983,100  7,555,064  Temporarily restricted net assets  Gifts, grants and bequests  Reclassification of net assets  (2,581,410)  Reclassification of net assets  (1,817,756)  Reclas	·	- 6.854.806	1 5/15 000	5 300 806	5 107 050	1 656 857
SUPPORT OVER (UNDER) EXPENSES         12,538,164         314,301         12,223,864         4,983,100         7,555,064           Temporarily restricted net assets         Gifts, grants and bequests         -         -         -         -         413,254         (413,254)           Reclassification of net assets         (2,581,410)         -         (2,581,410)         (416,301)         (2,165,109)           Net assets released from restrictions         -         -         -         -         (656,846)         656,846           Increase in temporarily restricted net assets         (2,581,410)         -         (2,581,410)         (659,893)         (1,921,517)           Permanently restricted net assets         (2,581,410)         -         (2,581,410)         (659,893)         (1,921,517)           Permanently restricted net assets         (1,817,756)         -         (1,817,756)         283,852         (2,101,609)           Increase in permanently restricted net assets         (1,817,756)         1,500         (1,819,256)         283,852         (2,101,609)           Increase (Decrease) in net assets         8,138,998         315,801         7,823,198         4,607,059         3,531,940           Net assets at beginning of year         (53,506,703)         (53,506,703)         - <td< td=""><td> , ,</td><td>0,004,000</td><td>1,343,000</td><td>3,309,000</td><td>3,137,330</td><td>1,000,007</td></td<>	, ,	0,004,000	1,343,000	3,309,000	3,137,330	1,000,007
Gifts, grants and bequests  Reclassification of net assets  (2,581,410) - (2,581,410) (416,301) (2,165,109)  Net assets released from restrictions Increase in temporarily restricted net assets  Change in present value of perpetual trust funds Reclassification of net assets  (1,817,756) - (1,817,756) 283,852 (2,101,609)  Increase (Decrease) in net assets  8,138,998 315,801 7,823,198 4,607,059 3,531,940  Net assets at beginning of year  (53,506,703) (53,506,703) - (51,608,039) (1,898,664)		12,538,164	314,301	12,223,864	4,983,100	7,555,064
Reclassification of net assets         (2,581,410)         -         (2,581,410)         (416,301)         (2,165,109)           Net assets released from restrictions         -         -         -         -         (656,846)         656,846           Increase in temporarily restricted net assets         (2,581,410)         -         (2,581,410)         (659,893)         (1,921,517)           Permanently restricted net assets           Change in present value of perpetual trust funds         -         1,500         (1,500)         -					440.054	(440.054)
Net assets released from restrictions Increase in temporarily restricted net assets         -         -         -         -         (2,581,410)         -         (2,581,410)         (656,846)         656,846           Permanently restricted net assets           Change in present value of perpetual trust funds         -         1,500         (1,500)         -         -         -           Reclassification of net assets         (1,817,756)         -         (1,817,756)         283,852         (2,101,609)           Increase in permanently restricted net assets         (1,817,756)         1,500         (1,819,256)         283,852         (2,101,609)           Increase (Decrease) in net assets         8,138,998         315,801         7,823,198         4,607,059         3,531,940           Net assets at beginning of year         (53,506,703)         (53,506,703)         -         (51,608,039)         (1,898,664)	, 0	(0.504.440)	-	(0.504.440)	-, -	, ,
Increase in temporarily restricted net assets   (2,581,410)   - (2,581,410)   (659,893)   (1,921,517)		(2,581,410)	-	(2,581,410)	, ,	, , ,
Change in present value of perpetual trust funds         -         1,500         (1,500)         -         -           Reclassification of net assets         (1,817,756)         -         (1,817,756)         283,852         (2,101,609)           Increase in permanently restricted net assets         (1,817,756)         1,500         (1,819,256)         283,852         (2,101,609)           Increase (Decrease) in net assets         8,138,998         315,801         7,823,198         4,607,059         3,531,940           Net assets at beginning of year         (53,506,703)         (53,506,703)         -         (51,608,039)         (1,898,664)	, , , , , , , , , , , , , , , , , , , ,	(2,581,410)	<u> </u>	(2,581,410)		
Change in present value of perpetual trust funds         -         1,500         (1,500)         -         -           Reclassification of net assets         (1,817,756)         -         (1,817,756)         283,852         (2,101,609)           Increase in permanently restricted net assets         (1,817,756)         1,500         (1,819,256)         283,852         (2,101,609)           Increase (Decrease) in net assets         8,138,998         315,801         7,823,198         4,607,059         3,531,940           Net assets at beginning of year         (53,506,703)         (53,506,703)         -         (51,608,039)         (1,898,664)						
Reclassification of net assets         (1,817,756)         -         (1,817,756)         283,852         (2,101,609)           Increase in permanently restricted net assets         (1,817,756)         1,500         (1,819,256)         283,852         (2,101,609)           Increase (Decrease) in net assets         8,138,998         315,801         7,823,198         4,607,059         3,531,940           Net assets at beginning of year         (53,506,703)         (53,506,703)         -         (51,608,039)         (1,898,664)						
Increase in permanently restricted net assets (1,817,756) 1,500 (1,819,256) 283,852 (2,101,609)  Increase (Decrease) in net assets 8,138,998 315,801 7,823,198 4,607,059 3,531,940  Net assets at beginning of year (53,506,703) (53,506,703) - (51,608,039) (1,898,664)	• ' ' '	<del>-</del>	1,500			
Increase (Decrease) in net assets         8,138,998         315,801         7,823,198         4,607,059         3,531,940           Net assets at beginning of year         (53,506,703)         (53,506,703)         -         (51,608,039)         (1,898,664)		,	-			, , ,
Net assets at beginning of year (53,506,703) (53,506,703) - (51,608,039) (1,898,664)	Increase in permanently restricted net assets	(1,817,756)	1,500	(1,819,256)	283,852	(2,101,609)
	Increase (Decrease) in net assets	8,138,998	315,801	7,823,198	4,607,059	3,531,940
Net assets at end of period (45,367,705) (53,190,902) 7,823,198 (47,000,981) 1,633,276	Net assets at beginning of year	(53,506,703)	(53,506,703)	-	(51,608,039)	(1,898,664)
	Net assets at end of period	(45,367,705)	(53,190,902)	7,823,198	(47,000,981)	1,633,276



# LIFESPIRE OF VIRGINIA AND SUBSIDIARIES BALANCE SHEET Obligated Group

	2025 September YTD	2024 September YTD
ASSETS		
Current assets:		
Cash & Equivalents	8,450,240	4,595,089
Current portion of assets whose use is limited	996,915	966,675
Accounts receivable	4,855,989	4,319,892
Notes receivable	3,448,509	2,207,006
Prepaid expenses	7,970,351	702,312
Due from affiliates	2,213,105	6,691,328
Other Assets	3,659,343	3,790,309
Total current assets	31,594,452	23,272,611
Investments	78,023,738	69,895,596
Beneficial Interest in Perpetual Trusts	9,307,243	8,628,817
Assets whose use is limited:		
Externally restricted under bond indenture agreement (held by trustee)	102,019,808	23,065,005
Investments-limited use	0	121,057
Total assets whose use is limited	102,019,808	23,186,061
Property, plant and equipment, less accumulated depreciation of -\$264,486,434 in 2025 and -\$244,104,886 in 2024	318,036,186	273,614,592
Other assets:	6 562 672	F 457 0C4
Deferred costs	6,562,672	5,157,964
Total other assets TOTAL ASSETS	6,562,672 545,544,099	5,157,964 403,755,642
LIABILITIES AND NET ASSETS Current liabilities:		
Accounts payable	4,995,189	5,141,909
Salaries and wages	5,007,720	4,466,671
Other payables	6,018,209	5,134,605
Deposits from prospective residents	4,314,920	2,760,800
Current Portion of Long Term Debt	6,495,514	7,733,000
Total current liabilities	26,831,552	25,236,985
Advance fees:		
Deferred revenue from advance fees	84,027,600	83,573,485
Deferred revenue from advance fees, subject to refund	118,077,273	105,914,686
Total Advance Fees	202,104,873	189,488,171
Other Liabilities:		
Long-term debt, less current portion	361,975,378	236,031,466
Total liabilities	590,911,803	450,756,622
Net assets:		
Unrestricted net assets	(54,320,198)	(60,268,977)
Temporarily restricted net assets	223,676	2,721,423
Permanently restricted net assets	8,728,817	10,546,573
Total net assets	(45,367,705)	(47,000,981)
TOTAL LIABILITIES AND NET ASSETS	545,544,099	403,755,642



# LIFESPIRE OF VIRGINIA AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Quarter Ended September 30,				
		2025		2024	
Cash flows from operating activities					
Increase/(Decrease) in net assets	\$	8,138,998	\$	4,607,059	
Adjustments to reconcile decrease in net assets to net					
cash provided by operating activities:					
Amortization of deferred revenue from advance fees		16,411,465)		(15,271,547)	
Proceeds from advance fees and deposits	3	34,792,756		22,487,056	
Amortization of deferred financing costs		208,233		-	
Provision for Bad Debts		(76,537)		(1,355,129)	
Provision for depreciation	•	15,174,900		14,317,667	
Net realized and unrealized (gains) losses on long-term					
investments	(	12,771,518)		(18,464,677)	
Decrease (increase) in operating assets:					
Accounts receivable		(752,745)		4,691,475	
Prepaid expense		4,148,658		746,607	
Notes Receivable		(623,484)		777,440	
Other current assets		(343,525)		(2,087,639)	
Increase (decrease) in operating liabilities:					
Accounts payable		(8,231,484)		(3,678,951)	
Deferred Revenue		-		28,575	
Salaries and wages		1,270,316		1,443,908	
Interest payable		2,080,571		2,442,951	
Lease payable		_		(246,220)	
Deposits from prospective residents		1,756,000		2,132,800	
Net cash (used in) provided by operating activities	2	28,359,674		12,571,375	
Cash flows from investing activities					
Acquisition of property, plant and equipment	(4	44,531,312)		(16,736,133)	
Change in investments and assets whose use is					
limited:					
Change in cash and cash equivalents	2	21,010,100		(9,203,865)	
Net (Purchases)/Sales of Investments		-		2,997,617	
Net cash used in investing activities	(2	23,521,212)		(22,942,381)	
Cash flows from financing activities					
Other financing activities:					
Refunds of advance fees and deposits		(5,738,577)		(6,021,821)	
Proceeds from debt issuance		-		184,525	
Payments on long-term debt		_		(4,992,001)	
Increase in other liabilities		(1,157,434)		(511,531)	
Net cash provided by financing activities		(6,896,011)		(11,340,828)	
Net increase (decrease) in cash and cash equivalents		(2,057,549)		(21,711,834)	
Cash and cash equivalents at beginning of year		10,507,790		26,306,923	
Cash and cash equivalents at end of period	\$	8,450,240	\$	4,595,089	

# STATISTICAL SUMMARY Average Year-to-Date Through 9/30/2025

	UNITS AVAILABLE				UNITS OCCUPIED				OCCUPANCY PERCENT						
_	ILU	AL	MS	HC	Total	ILU	AL	MS	HC	Total	ILU	AL	MS	HC	TOTAL
Culpeper	50	54	32	47	183	47	52	30	44	173	94.0%	96.3%	93.8%	93.6%	94.5%
Chesapeake	251	57	16	52	376	243	54	15	49	361	96.8%	94.7%	93.8%	94.2%	96.0%
Lakewood	337	41	20	95	493	323	39	18	86	466	95.8%	95.1%	90.0%	90.5%	94.5%
Summit	102	43	-	-	145	98	41	-	-	139	96.1%	95.3%	0.0%	0.0%	95.9%
Glebe_	158	32	20	32	242	154	30	19	30	233	97.5%	93.4%	95.0%	93.8%	96.3%
OBLIGATED GROUP	898	227	88	226	1,439	865	216	82	209	1,372	96.3%	95.2%	93.2%	92.5%	95.3%

### Actual 09/30/25

	UNITS AVAILABLE			UNITS OCCUPIED				OCCUPANCY PERCENT							
_	ILU	AL	MS	HC	Total	ILU	AL	MS	HC	Total	ILU	AL	MS	HC	TOTAL
Culpeper	50	54	32	47	183	49	51	31	43	174	98.0%	94.4%	96.9%	91.5%	95.1%
Chesapeake	251	57	16	52	376	244	53	16	48	361	97.2%	93.0%	100.0%	92.3%	96.0%
Lakewood	336	39	20	95	490	331	37	18	79	465	98.5%	94.9%	90.0%	83.2%	94.9%
Summit	106	43	-	-	149	104	38	-	-	142	98.1%	88.4%	0.0%	0.0%	95.3%
Glebe_	171	32	20	32	255	169	32	20	28	249	98.8%	100.0%	100.0%	87.5%	97.6%
OBLIGATED GROUP	914	225	88	226	1,453	897	211	85	198	1,391	98.1%	93.8%	96.6%	87.6%	95.7%

# LifeSpire of Virginia – All Five CCRCs Supplemental Occupancy & Contract-Related Continuing Disclosure Information September 30, 2025

#### **Residency Agreement Type Mix**

The following table displays The Obligated Group's year-end contract type mix (Life Care vs. Continuing Care/Fee for Service/Rental) from fiscal year 2022 through Q3/2025:

	FYE 2022	FYE 2023	FYE 2024	FYE 2025
Life Care	54.1%	53.1%	52.0%	52.4%
CC/FFS/RE	45.9%	46.9%	48.0%	47.6%
Total	100%	100%	100%	100%

#### **Refund Type Mix**

The following table displays the refund type mix from fiscal year 2022 through Q3/2025:

	FYE 2022	FYE 2023	FYE 2024	FYE 2025
Standard	82.7%	83.0%	83.7%	84.1%
Guaranteed:				
90%+	16.4%	16.2%	16.1%	15.2%
50%	0.9%	0.8%	0.2%	0.7%
Total	100%	100%	100%	100%

<sup>\* &</sup>quot;Standard" refers to all non-guaranteed refundable contract types; both non-refundable and fully amortizing. Effective December 31, 2024, 50% Refundable Contracts are no longer available

## **OCCUPANCY**

Below is a table showing available units and actual year to date unit occupancy through September 30, 2025, followed by the average occupancy of the five most recent fiscal years: (The Summit became a member of the LifeSpire family on October 1, 2021.)

	# of Units	Actual as of September 30, 2025			Average Occupancy for the Fiscal Year Ended December 31,				
	Available	# Occ.	% Occ.	2024	2023	2022	2021	2020	
Independent Living									
Lakewood	336	331	98.5%	98.2%	95.5%	93.5%	92.3%	91.3%	
The Chesapeake	251	244	97.2%	98.0%	96.2%	96.4%	97.1%	96.7%	
The Culpeper	50	49	98.0%	92.0%	87.5%	75.4%	98.0%	98.6%	
The Glebe	171	169	98.8%	98.9%	97.4%	97.0%	95.9%	95.7%	
The Summit	106	104	98.1%	98.7%	88.4%	95.6%	95.6%	-	
Assisted Living									
Lakewood	39	37	94.9%	92.7%	87.7%	84.0%	78.9%	82.8%	
The Chesapeake	57	53	93.0%	96.5%	90.3%	91.3%	86.1%	93.1%	
The Culpeper	54	51	94.4%	100.0%	85.1%	85.0%	94.5%	95.2%	
The Glebe	32	32	100.0%	96.3%	98.6%	91.3%	95.1%	98.0%	
The Summit	43	38	88.4%	93.0%	97.5%	96.1%	96.1%	-	
Memory Support									
Lakewood	20	18	90.0%	82.4%	96.3%	70.7%	50.9%	79.2%	
The Chesapeake	16	16	100.0%	100.0%	94.0%	90.3%	91.8%	82.2%	
The Culpeper	32	31	96.9%	96.3%	89.4%	90.8%	74.0%	81.5%	
The Glebe	20	20	100.0%	100.0%	99.3%	94.9%	89.3%	85.7%	
The Summit	-	-	-	-	-	-	-	-	
Nursing									
Lakewood	95	79	83.2%	94.7%	86.0%	81.0%	82.8%	87.5%	
The Chesapeake	52	48	92.3%	90.6%	99.1%	94.4%	93.6%	88.4%	
The Culpeper	47	43	91.5%	80.9%	97.1%	92.8%	83.3%	89.6%	
The Glebe	32	28	87.5%	100.0%	91.5%	93.1%	87.2%	84.9%	
The Summit	-	-	-	-	-	-	-	-	
Total	1,453	1,391	95.7%	96.5%	93.8%	92.0%	91.5%	91.9%	

Below is a table of the actual year to date unit occupancy through September 30, 2025, and during the five most recent fiscal years:

	# of Units		Through er 30, 2025	Weighted Average Occupancy for the Fiscal Year Ended December 31,					
	Available	# Occ.	% Occ.	2024	2023	2022	2021	2020	
Independent Living	914	897	98.1%	98.0%	94.7%	94.1%	94.9%	94.2%	
Assisted Living	225	211	93.8%	96.0%	91.5%	89.0%	89.1%	91.4%	
Memory Support	88	85	96.6%	94.6%	93.9%	88.3%	77.2%	82.3%	
Nursing	226	198	87.6%	91.6%	92.1%	88.2%	86.0%	87.8%	
Total	1,453	1,391	95.7%	96.5%	93.8%	92.0%	91.5%	91.9%	

# **SKILLED NURSING PAYOR MIX**

The following tables display the skilled nursing payor mix from fiscal year 2022 through Q3/2025 for each community and the Obligated Group:

# **Lakewood Payor Mix**

	FYE 2022	FYE 2023	FYE 2024	YTD through 9/30/2025
Private Pay	74.8%	80.6%	70.1%	64.7%
Medicare	23.8%	17.0%	26.6%	30.9%
Medicaid	0.0%	0.0%	0.0%	0.0%
Other	1.4%	2.4%	3.3%	4.4%
Total	100%	100%	100%	100%

## The Chesapeake Payor Mix

	FYE 2022	FYE 2023	FYE 2024	YTD through 9/30/2025
Private Pay	78.7%	74.3%	67.3%	73.0%
Medicare	16.0%	20.0%	28.4%	23.6%
Medicaid	4.0%	4.1%	3.6%	1.6%
Other	1.3%	1.6%	0.7%	1.8%
Total	100%	100%	100%	100%

# The Culpeper Payor Mix

	FYE 2022	FYE 2023	FYE 2024	YTD through 9/30/2025
Private Pay	52.1%	56.8%	59.4%	73.9%
Medicare	26.6%	23.5%	27.0%	19.4%
Medicaid	20.0%	18.1%	11.8%	4.7%
Other	1.3%	1.6%	1.8%	2.0%
Total	100%	100%	100%	100%

# The Glebe Payor Mix

	FYE 2022	FYE 2023	FYE 2024	YTD through 9/30/2025
Private Pay	69.5%	66.1%	60.8%	56.4%
Medicare	28.7%	33.1%	37.2%	40.8%
Medicaid	0.0%	0.0%	0.0%	0.0%
Other	1.8%	0.8%	2.0%	2.8%
Total	100%	100%	100%	100%

## **Consolidated Payor Mix**

	FYE 2022	FYE 2023	FYE 2024	YTD through 9/30/2025
Private Pay	70.0%	71.7%	65.9%	67.3%
Medicare	23.3%	21.6%	28.6%	28.3%
Medicaid	5.4%	4.9%	3.3%	1.3%
Other	1.3%	1.8%	2.2%	3.1%
Total	100%	100%	100%	100%

# SKILLED NURSING PRIVATE PAY MIX

The following table displays the composition of The Obligated Group's skilled nursing private pay residents (i.e., outside admissions vs internal transfers of continuing care contract holders) through fiscal period September 30, 2025:

	Culpeper	Chesapeake	Lakewood	Glebe	Combined YTD 9/30/2025
Cont. Care	23.4%	90.8%	81.9%	100.0%	71.1%
Direct Admits	76.6%	9.2%	18.1%	0.0%	28.9%
Total	100%	100%	100%	100%	100%

# LIFESPIRE OF VIRGINIA OBLIGATED GROUP DEBT SERVICE COVERAGE RATIO

## Tested annually on December 31st

	December 31, 2022	December 31, 2023	December 31, 2024	September 30, 2025
Increase (Decrease) in Net Assets (Sept 2025 Operating Income )	(20,780,036)	1,646,830	(1,655,494)	5,683,358
Deduct:				
Entrance fee amortization	(19,140,913)	(20,832,567)	(21,124,843)	(16,277,067)
Entrance Fee 4% Administration Fee			(1,136,824)	(1,420,128)
Unrealized gains on investments	-	(6,210,368)	(2,483,283)	-
Investment Income (Loss)	-			
Decrease in future service obligation	-			
Adjustment for gains/(losses) on disposal of fixed assets	-	-	-	
	(19,140,913)	(27,042,935)	(24,744,950)	(17,697,195)
Add:				
Provision for depreciation and amortization	17,278,066	18,002,389	19,173,759	15,086,156
Interest expense	10,683,360	10,565,332	10,915,379	6,328,231
Entrance fees received, net of refunds	31,348,930	34,476,100	20,850,183	19,538,809
Unrealized losses on investments	11,766,776	-	-	
Financing related adjustments and write-off	425,486	516,923	1,499,949	-
Increase in future service obligation	-	-	-	
Other than temporary decline in investments	-	-	-	
Loss on project abandonment		-	-	
	71,502,618	63,560,744	52,439,270	40,953,196
Income available for debt service	\$ 31,581,669	\$ 38,164,639	\$ 26,038,826	\$ 28,939,359
Maximum annual debt service	\$ 16,861,519	\$ 16,850,831	\$ 16,850,831	\$ 12,735,532
Debt service coverage ratio	1.87	2.26	1.55	2.27
(excluding deferred entrance fees receivable)	<del></del>			

### LIFESPIRE OF VIRGINIA OBLIGATED GROUP DAYS CASH ON HAND

For Period Ending	12/31/2022	12/31/2023	12/31/2024	9/30/2025
Unrestricted Cash and Securities	98,630,326	99,302,918	80,881,279	83,539,935
Total Operating Expenses for period ended Less: Depreciation & Amortization	113,766,858 17,278,066	120,275,803 18,002,389	133,444,939 19,173,759	99,218,424 15,086,156
	96,488,792	102,273,414	114,271,180	84,132,268
Average day's expenses	264,353	280,201	312,216	308,177
Day's Cash on Hand	373	354	259	271
Minimum Days Cash on Hand	120	120	120	120
Better or Worse than requirement	Better	Better	Better	Better

Entry Fee Analysis Year-to-Date through 12/31/2025

	Beginning														
	Deferral Balance	Jan	Feb	Mar	Apr	May	Mont Jun	th Jul	Aug	Sep	Oct	Nov	Dec	Total	YTD Deferral Balance
Culpeper															
New Entrants: Fees Paid in Cash		339,000	1,000	310,000	167,000	-	-	-	-	-				817,000	
New Unit Entrants: Fees Paid in Cash Deferrals Collected		338,000	- 173,000	- 425,000	-	-	-	-	-	-	_	_	_	936,000	
Deferrals Collected-New Units		-		-	-	-	-	-	-	-	-	-	-	-	
Refunds - Paid Net Entry Fee Cash-Culpeper	_	677,000	(24,480) 149,520	735,000	(29,031) 137,969	(1,152)	(30,413)	-		-	-	-	-	(85,076) 1,667,924	
Deferrals Granted		338,000	425,000	435,000										1,198,000	
Deferrals Granted-New Units		-		-	-	-	-	-	-	-				-	
Deferrals Collected/Paid Deferrals Collected/Paid-New Units		(338,000)	(173,000)	(425,000)	-	-	-	-	-	-				(936,000)	
Outstanding Deferrals	173,000														435,000
Refunds - Paid Out		-	24,480	-	29,031	1,152	30,413	-	_	_				85,076	
Refunds - Calculation Submitted Refunds Still on Hold	24,480	-	29,031	-	1,152	30,413	-	-	-	34,887				95,483	34,887
Foregone Entrance Fees: Discounts	24,400	(8,000.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				(8,000.00)	34,007
New Residents w/ EF		2	1	2	1	_	_	_	_	_				6	
New Units w/ EF		1	1	2	1	-	-	-	-	-				5	
Internal transfer Residents w/ EF Internal transfer Units w/ EF		-	-	-	-	-	-	-	-					-	
Units w/ refunds		-	1	-	1	1	-	-	-	1				4	
Chesapeake															
New Entrants: Fees Paid in Cash New Unit Entrants: Fees Paid in Cash		-	579,920	108,994	756,700	1,134,643	935,075	201,360	400	1,431,440				5,148,531	
Deferrals Collected		- 447,180	-	- 461,120	-	- 587,687	- 127,640	- 119,675	-	- 142,875	-	-	_	- 1,886,177	
Deferrals Collected-New Units		(400.700)	-	(507.040)	-	-	-	- (000 400)	-	- (470.057)	-	-	-	- (4.507.440)	
Refunds - Paid Net Entry Fee Cash-Chesapeake	_	(183,720) 263,460	579,920	(527,040) 43,074	756,700	1,722,329	1,062,715	(320,429) 606	400	(476,257) 1,098,058	-	-	-	(1,507,446) 5,527,262	
Deferrals Granted		_	329,680	258,007	_	247,315	306,115	_	316,160	614,100				2,071,377	
Deferrals Granted-New Units		-	-	-	-		-	-	-	-				-	
Deferrals Collected/Paid Deferrals Collected/Paid-New Units		(447,180)	-	(461,120)	-	(587,687)	(127,640)	(119,675)	-	(142,875)				(1,886,177)	
Outstanding Deferrals	908,300														1,093,500
Refunds - Paid Out		183,720	-	527,040	-	-	-	320,429	-	476,257				1,507,446	
Refunds - Calculation Submitted Refunds Still on Hold	183,720	527,040	-	-	428,544	124,301	298,080	81,716	364,536	17,876				1,842,093	518,367
Foregone Entrance Fees: Discounts	163,720	0.00	(41,400.00)	0.00	(12,300.00)	(55,850.00)	(58,000.00)	(8,450.00)	(18,800.00)	(40,600.00)				(235,400.00)	318,307
New Residents w/ EF		-	6	2	5	7	10	1	4	8				43	
New Units w/ EF		-	3	1	3	5	6	1	2	5				26	
Internal transfer Residents w/ EF Internal transfer Units w/ EF		-	-	-	-	1 1	-	-	-	-				1 1	
Units w/ refunds		2	-	-	2	1	1	1	3	1				11	

Lakewood															
ew Entrants: Fees Paid in Cash		552,300	28,000	481,700	155,500	608,100	1,168,935	290,159	435,900	753,000				4,473,594	
ew Unit Entrants: Fees Paid in Cash		-	-	-	-	-	-	-	-	-	-	-	-	-	
eferrals Collected		199,800	694,800	-	140,400	344,700	299,115	-	697,300	-	-	-	-	2,376,115	
eferrals Collected-New Units		-	-	-	-	-	-	-	-	-	-	-	-	-	
efunds - Paid		(241,920)	(343,143)	(33,600)	-	(149,578)	(44,352)	(311,808)	(31,796)	-	-	-	-	(1,156,197)	
et Entry Fee Cash-Lakewood		510,180	379,657	448,100	295,900	803,222	1,423,698	(21,649)	1,101,404	753,000	-	-	-	5,693,512	
eferrals Granted		-	-	186,300	148,500	684,900	215,415	511,000	125,100	-				1,871,215	
eferrals Granted-New Units		-	-	-	-	-	-	-	-	-	-	-	-	-	
eferrals Collected/Paid		(199,800)	(694,800)	-	(140,400)	(344,700)	(299,115)	-	(697,300)	-				(2,376,115)	
eferrals Collected/Paid-New Units		-	-	-	-	-	-	-	-	-	-	-	-	-	
utstanding Deferrals	1,118,700														613
funds - Paid Out		241,920	343,143	33,600	_	149,578	44,352	311,808	31,796	_				1,156,197	
efunds - Calculation Submitted		-	68,784	80,794	-	52,032	304,128	31,796	97,613	65,895				701,042	
efunds Still on Hold	618,663														163
oregone Entrance Fees: Discounts		0.00	0.00	(25,000.00)	(50,000.00)	0.00	(12,650.00)	0.00	0.00	(25,000.00)				(112,650.00)	
ew Residents w/ EF			-	5	4	6	3	3	2	8				31	
ew Units w/ EF		-	-	4	3	4	2	3	2	4				22	
ternal transfer Residents w/ EF		_	1	_	_	-	1	1	2	-				5	
ternal transfer Units w/ EF		_	1	_	_	_	1	1	1	_				4	
nits w/ refunds		_	1	2		2	1	1	1	1				9	
A O						2		'		'				3	
					407.000		·	Ė							
			-	103,934	137,292	112,625	-	-	70,087	85,586				509,524	
ew Entrants: Fees Paid in Cash					137,292		-	- -							
ew Entrants: Fees Paid in Cash eferrals Collected		- - -	-	103,934 - -	-	112,625 - -	- - -	- - -	70,087 - -	85,586 - (10,166)	-	-	-	509,524 - (10,166)	
ew Entrants: Fees Paid in Cash eferrals Collected efunds - Paid	-		-		137,292 - - - 137,292		- - -			85,586	-	-	-	509,524 -	
ew Entrants: Fees Paid in Cash eferrals Collected efunds - Paid et Entry Fee Cash-AgeSmart	-		-	103,934 - -	-	112,625 - -			70,087 - -	85,586 - (10,166)	-		-	509,524 - (10,166)	
ew Entrants: Fees Paid in Cash eferrals Collected efunds - Paid et Entry Fee Cash-AgeSmart eferrals Granted	-	-	-	103,934	-	112,625 - -			70,087 - -	85,586 - (10,166)	-		- - -	509,524 - (10,166) 499,358	
lew Entrants: Fees Paid in Cash Deferrals Collected Refunds - Paid Let Entry Fee Cash-AgeSmart Deferrals Granted	-			103,934	-	112,625 - -			70,087 - -	85,586 - (10,166)			- - -	509,524 - (10,166) 499,358 57,734	
ew Entrants: Fees Paid in Cash eferrals Collected efunds - Paid et Entry Fee Cash-AgeSmart eferrals Granted eferrals Collected/Paid eferrals Collected/Paid-New Units	 18,225			103,934	-	112,625 - -	- - - - - -		70,087 - -	85,586 - (10,166)			-	509,524 - (10,166) 499,358 57,734	75
ew Entrants: Fees Paid in Cash eferrals Collected efunds - Paid et Entry Fee Cash-AgeSmart eferrals Granted eferrals Collected/Paid eferrals Collected/Paid-New Units utstanding Deferrals	18,225			103,934	-	112,625 - -			70,087 - -	85,586 - (10,166)	-		-	509,524 - (10,166) 499,358 57,734	75
ew Entrants: Fees Paid in Cash eferrals Collected efunds - Paid et Entry Fee Cash-AgeSmart eferrals Granted eferrals Collected/Paid eferrals Collected/Paid-New Units utstanding Deferrals efunds - Paid Out	18,225			103,934	-	112,625 - -			70,087 - - 70,087 -	85,586 - (10,166) 75,420 -			-	509,524 - (10,166) 499,358 57,734	75
lew Entrants: Fees Paid in Cash Deferrals Collected Refunds - Paid Let Entry Fee Cash-AgeSmart Deferrals Granted Deferrals Collected/Paid Deferrals Collected/Paid-New Units Dutstanding Deferrals Lefunds - Paid Out Refunds - Calculation Submitted	18,225	-	-	103,934	-	112,625 - - 112,625 - -			70,087 - - - 70,087 - -	85,586 - (10,166) 75,420 - -	-		-	509,524 - (10,166) 499,358 57,734 -	75
New Entrants: Fees Paid in Cash Deferrals Collected Refunds - Paid Net Entry Fee Cash-AgeSmart Deferrals Granted Deferrals Collected/Paid Deferrals Collected/Paid-New Units Dutstanding Deferrals Refunds - Paid Out Refunds - Calculation Submitted Refunds Still on Hold		-	-	103,934	-	112,625 - - 112,625 - -			70,087 - - - 70,087 - -	85,586 - (10,166) 75,420 - -	- - - -			509,524 - (10,166) 499,358 57,734 -	75
lew Entrants: Fees Paid in Cash beferrals Collected  defunds - Paid let Entry Fee Cash-AgeSmart beferrals Granted beferrals Collected/Paid beferrals Collected/Paid beferrals Collected/Paid-New Units butstanding Deferrals  defunds - Paid Out letefunds - Calculation Submitted letefunds Still on Hold lege Related / LTC Discount		-	-	103,934 - - 103,934 57,734	- 137,292 - - -	112,625 - - 112,625 - -			70,087 - - 70,087 - - - 10,166	85,586 - (10,166) 75,420 - - 10,166				509,524 - (10,166) 499,358 57,734 - 10,166 10,166	
AgeSmart  New Entrants: Fees Paid in Cash  Deferrals Collected  Refunds - Paid  Net Entry Fee Cash-AgeSmart  Deferrals Granted  Deferrals Collected/Paid  Deferrals Collected/Paid-New Units  Dutstanding Deferrals  Refunds - Paid Out  Refunds - Calculation Submitted  Refunds Still on Hold  Age Related / LTC Discount  Flex on Membership Fees  New Members w/ EF	-			103,934 - - 103,934 57,734 - -	- 137,292 - - -	112,625	- - - - - -	- - - - -	70,087 - - 70,087 - - - 10,166	85,586 - (10,166) 75,420 - - 10,166 -	0.00	0.00	0.00	509,524 - (10,166) 499,358 57,734 - 10,166 10,166	75

The Glebe														
New Entrants: Fees Paid in Cash	(4,400)	123,100	558,452	647,000	402,292	1,415,000	552,141	325,000	680,100				4,698,685	
New Unit Entrants: Fees Paid in Cash	-	-	1,122,000	-	-	-	3,879,500	1,006,500	2,953,200				8,961,200	
Deferrals Collected	-	-	-	-	248,000	-	37,750	-	37,750	-	-	-	323,500	
Deferrals Collected-New Units	-	-	-	-	-	-	-	-	-	-	-	- 1	-	
Refunds - Paid	<del>_</del>	(23,040)	-	-	(225,556)	-	(1,397,358)	-	-	-	-	-	(1,645,954)	
Net Entry Fee Cash-Glebe	(4,400)	100,060	1,680,452	647,000	424,736	1,415,000	3,072,033	1,331,500	3,671,050	-	-	-	12,337,431	
Deferrals Granted	-	75,500	-	248,000	-	-	-	-	395,900				719,400	
Deferrals Granted-New Units	-	-	-	-	-	-	-	-	432,800				432,800	
Deferrals Collected/Paid	-	-	-	-	(248,000)	-	(37,750)	-	(37,750)				(323,500)	
Deferrals Collected/Paid-New Units	-	-	-	-	-	-	-	-	-				-	
Outstanding Deferrals	-													828,700
Refunds - Paid Out	-	23,040	-	-	225,556	-	1,397,358	-	-				1,645,954	
Refunds - Calculation Submitted	23,040	32,640	442,324	85,095	669,600	347,328	45,927	-	310,176				1,956,130	
Refunds Still on Hold	-													310,176
Foregone Entrance Fees: Discounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				0.00	
N. D. H. A. A.			_	_	-		40		47				0.00	
New Residents w/ EF	-	2	9	5	5	6 4	18	4 2	17				66	
New Units w/ EF Internal transfer Residents w/ EF	-	2	6	3	4	4	10	2	9				40	
Internal transfer Residents W/ EF		-	-	-	-	-	-	-	-				-	
Units w/ refunds	-	- 1	2	2	2	1	-	-	2				12	
Office w/ refutius	ı	'	2	2	2	'	'	•	2				12	
The Summit														
New Entrants: Fees Paid in Cash	(7,465)	(8,269)	571,954	477,210	35,853	47,115	701,175	802,353	22,131				2,642,057	
New Unit Entrants: Fees Paid in Cash	-	-	-	-	-	200,449	2,250,500	-	-				2,450,949	
Deferrals Collected	354,000	-	-	252,800	171,800	132,650	-	-	-	-	-	- 1	911,250	
Deferrals Collected-New Units	-	-	-	-	-	-	381,500	-	-	-	-	-	381,500	
Refunds - Paid	(346,547)	-	(22,592)	(320,633)	-	-	(89,012)	-	-	-	-	-	(778,784)	
Net Entry Fee Cash-Summit	(12)	(8,269)	549,362	409,377	207,653	380,214	3,244,163	802,353	22,131	-	-	-	5,606,972	
Deferrals Granted		_	304,450	-	-	-		141,000	260,550				706,000	
Deferrals Granted-New Units		-	-	-	-	381,500	-	-	-				381,500	
Deferrals Collected/Paid	(354,000)	-	-	(252,800)	(171,800)	(132,650)	-	-	-				(911,250)	
Deferrals Collected/Paid-New Units	-	-	-	-	-	-	(381,500)	-	-				(381,500)	
Outstanding Deferrals	606,800													401,550
Refunds - Paid Out	346,547	_	22,592	320,633	-	-	89,012	-	-				778,784	
Refunds - Calculation Submitted	278,713	64,512	-	-	-	-	89,012	-	132,834				565,071	
Refunds Still on Hold	346,547													132,834
Foregone Entrance Fees: Discounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				0.00	
New Residents w/ EF						2	9	4	2				25	
		<u> </u>	5	3		2	9						20	
New Units w/ EF		-	5 3	3 2	-	2	6	3	1				17	
New Units w/ EF Internal transfer Residents w/ EF		-					-	· · · · · · · · · · · · · · · · · · ·	1 -					
	: :	-			- - -	2	-	· · · · · · · · · · · · · · · · · · ·	1 - -				17	

#### Totals

New Entrants: Fees Paid in Cash		879,435	723,751	2,135,033	2,340,702	2,293,513	3,566,125	1,744,835	1,633,740	2,972,257	-	-	-	18,289,391	
New Unit Entrants: Fees Paid in Cash		-	-	1,122,000	-	-	200,449	6,130,000	1,006,500	2,953,200	-	-	-	11,412,149	
Deferrals Collected		1,338,980	867,800	886,120	393,200	1,352,187	559,405	157,425	697,300	180,625	-	-	-	6,433,042	
Deferrals Collected-New Units		-	-	-	-	-	-	381,500	-	-	-	-	-	381,500	
Refunds - Paid		(772,187)	(390,663)	(583,232)	(349,664)	(376,286)	(74,765)	(2,118,607)	(31,796)	(486,423)	-	-	-	(5,183,623)	
Net Entry Fees	_	1,446,228	1,200,888	3,559,921	2,384,238	3,269,413	4,251,214	6,295,153	3,305,744	5,619,659	-	-	-	31,332,458	
Deferrals Granted		338,000	830,180	1,241,491	396,500	932,215	521,530	511,000	582,260	1,270,550	-	-	-	6,623,726	
Deferrals Granted-New Units		-	-	-	-	-	381,500	-	-	432,800	-	-	-	814,300	
Deferrals Collected/Paid		(1,338,980)	(867,800)	(886,120)	(393,200)	(1,352,187)	(559,405)	(157,425)	(697,300)	(180,625)	-	-	-	(6,433,042)	
Deferrals Collected/Paid-New Units		-	-	-	-	-	-	(381,500)	-	-	-	-	-	(381,500)	
Outstanding Deferrals	2,825,025	(1,000,980)	(37,620)	355,371	3,300	(419,972)	343,625	(27,925)	(115,040)	1,522,725	-	-	-	623,484	3,448,509
Refunds - Paid Out		772,187	390,663	583,232	349,664	376,286	74,765	2,118,607	31,796	486,423	-	-	-	5,183,623	
Refunds - Calculation Submitted		828,793	194,967	523,118	514,791	876,346	949,536	248,451	472,315	561,668	-	-	-	5,169,985	
Refunds Still on Hold	1,173,410	·	·	·		·		·	·	·			·		1,159,772

#### LifeSpire of Virginia Obligated Group Interim Financial Statements Year Ended September 30, 2025

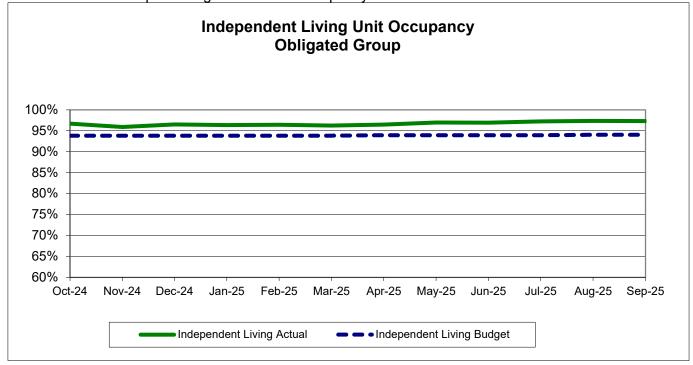
#### **Narrative on Financial Condition**

Virginia Baptist Homes, Inc. dba LifeSpire of Virginia, Culpeper Baptist Retirement Community, Inc. dba The Culpeper, Newport News Baptist Retirement Community, Inc. dba The Chesapeake, Lakewood Manor Baptist Retirement Community, Inc. dba Lakewood, The Glebe, Inc. dba The Glebe, and Lynchburg Baptist Retirement Community, LLC dba The Summit

#### Revenues:

Combined revenues for the Obligated Group ("The Group") of \$104.9M through Q3 2025 were \$5.3M above budget and \$9.7M (10.5%) more than the previous year's results. The favorable variance to budget was primarily due to \$3.6 of Investment Income recorded through Q3. The revenue variance to the previous year is primarily the result of monthly service fees which were driven primarily by the 2025 rate increases, other income and Investment income.

The following chart illustrates The Group's trailing 12-month IL occupancy results:



Healthcare Services which includes Assisted Living, Healthcare and Memory Support services was \$1.6M above budget, and \$3.3M above the previous year's results through Q3. The Group's combined unit occupancy was 494 as of September 30, 2025 and on average year to date has been 507 which is 11 units higher than the previous year.

#### **Operating Expenses:**

Combined operating expenses were \$99.2M through Q3 2025, \$1.7M under budget and \$3.9M above the prior year. Labor remains tight: we're balancing shifts with overtime and agency staff at higher unit costs, though agency utilization is beginning to decline. Salaries & wages are \$407K under budget but 7.05% higher year-over-year, driven by insurance, overtime, and market-based wage increases to support higher acuity levels. Interest expense is \$1.1M under budget and \$1.5M lower than prior year, reflecting the 2014 debt retirement and the capitalized interest fund established with the 2024 financing supporting campus expansions.

Combined Medicare Part A average case load for The Group for the previous twelve months, by quarter, is below:

Medicare Part A - Average Caseload										
	QE	QE	QE	QE	QE					
	9/30/2024	12/31/2024	3/31/2025	6/30/2025	9/30/2025					
Actual Avg.	67.8	65.0	63.6	67.2	60.6					
Avg. Annual Budgeted	56.5	56.5	63.0	63.0	63.0					

Medicare occupancy tends to be variable, because of its rehabilitative nature and resultant short length of stay. This variability will cause the Group's average Medicare to fluctuate.

#### **Entrance Fee Deferrals:**

New entrance fee deferrals granted for through Q3 were \$623k more than collections of previously deferred entrance fees, increasing The Group's outstanding entrance fee deferral balance to \$3.4M as of September 30, 2025. We expect the presently outstanding deferrals to be collected over the next six months.

### **Net Entrance Fee Receipts:**

Net cash entrance fee receipts through Q3 2025 were \$31.3M and \$1.1M above our budget of \$30.2M.

#### **Capital Projects:**

The Group has undertaken major strategic expansion/construction projects pertaining to its communities:

- The Summit Expansion Project is slated for 18 cottages, 2 Hybrids Homes, a Memory Support Unit and increased amenities. As of September 30, 2025, we had recognized \$24.9M in capital costs relating to this project.
- The Glebe Expansion Project is slated for 22 cottages. As of September 30, 2025, we have recognized \$21.6M in capital costs relating to this project.
- The Summit and The Glebe projects are being funded from a bond issuance in Q4 2024.

#### **CMS Star Ratings:**

The federal government's Centers for Medicare and Medicaid Services ("CMS") maintains a rating system in which it assigns one to five stars (with five being the best) to nursing facilities based on the results of surveys and various other quality indicators. As of October 27, 2025, the overall CMS star ratings assigned to the Health Care components of each of The Group's communities were:

The Chesapeake
The Culpeper
Lakewood
4 stars (above average)
4 stars (above average)
2 stars (below average)

• The Glebe 5 stars (much above average)

# **Schedule of Long-Term Debt:**

Following is a schedule of The Group's long-term debt, including unamortized original issuance discounts/premiums ("OID" and "OIP") and bond issuance costs ("BIC") as of 09/30/2025:

Schedule of Lo	ong-Term Debt at 09	9/30/2025:	
Issue	Current	Non-Current	Total
Series 2016	3,350,000	59,274,370	62,624,370
OIP (net)		3,518,417	3,518,417
BIC (net)		(824,135)	(824,135)
Series 2017C	1,190,000	44,135,000	45,325,000
OIP (net)		1,526,558	1,526,558
BIC (net)		(1,119,923)	(1,119,923)
Series 2021	1,590,000	71,795,000	73,385,000
OIP (net)		8,883,465	8,883,465
BIC (net)		(1,536,104)	(1,536,104)
Series 2024	365,514	167,940,000	168,305,514
OIP (net)		4,902,569	4,902,569
BIC (net)		(3,082,510)	(3,082,510)
Total	6,495,514	355,412,706	361,908,220
OIP:	Original Issue Pro	emium	
BIC:	Bond Issuance C	osts	

#### **Financial Ratios and Covenant Compliance:**

The Group's financial ratio covenants, calculated in accordance with the definitions in the applicable bond documents, reflect days cash on hand and debt service coverage ratio exceeding the requirements as of September 30, 2025:

Interim Covenant Tests:	Results	Required
Days Cash on Hand	271	120
Debt Service Coverage Ratio	2.27	1.20
(a) Tested annually at December 31st.		

#### **AgeSmart Program:**

LifeSpire's AgeSmart program, formerly known as Lakewood at Home, is a CCRC without walls program that continues to evolve and expand our mission. This program was established in 2019 at Lakewood, and in 2024 LifeSpire received permission from the state corporation to expand this program offering to all LifeSpire communities. LifeSpire has begun to slowly introduce this offering to other markets.

Through the third quarter of 2025, AgeSmart has 146 active members and 19 consultative members for a total of 165 members. In the first three quarters approximately 3% of membership is utilizing services in their homes. AgeSmart has had 35 applications YTD with 21 being approved, 9 denied for health concerns and one withdrawn application with a 70% approval rate as 9 applications are currently in process.

**NOTE:** The following information has been published separately on EMMA, and is incorporated hereinto by reference:

- Fee Lists, Published Rates and Unit Counts of Obligated Group communities
- Obligated Group budget summary
- Consolidated audited financial statements of LifeSpire and its subsidiaries